**Revenue Enhancement Work Group**

**August 14, 2013 Meeting Agenda**

**Introductions (as needed)**

**Work Group Charge**

Generate ideas, both large and small, for enhancing revenue to UM. You will need to be conscious of Montana law, administrative regulations, and political constraints on certain activities, but basically you will have a lot of latitude to generate ideas and how they might be implemented. In addition to brain storming ideas and how to achieve them, please give thought to how we choose among the many ideas that will surface; what criteria might be used to select the ideas to pursue first and which to pursue later.

**WORKGROUP CHARGE: The charge of this group as assigned and outlined by President Engstrom in his campus address entitled, "Fiscal Year 2014 Budget Introduction" is to, "examine opportunities to increase revenue through sources other than the general fund. It will examine instructional and non-instructional opportunities to generate additional funding in line with our mission and direction for the University."**

**Communication** (Moodle and website)

**Generate Ideas – anything to add since our last meeting?**

**Next Meeting – 3:30pm-5pm Wednesday, August 28th (location TBD)**

**Next steps**

July identify criteria to prioritize our ideas -- a template to score each idea will be used to document

~~July decide which ideas to prioritize based on the discussion of ideas; advance to subgroups to explore in-depth~~

~~Aug form subgroups to further explore selected ideas~~

~~Aug subgroups explore and post results in Moodle (a standardized format will be provided)~~

~~Sept work group members review results from subgroups in preparation for next meeting~~

July discuss all items as a group, using the criteria proposed by the chairs, and add notes as needed

Aug continue to review each of the ideas generated and decide which to explore further/prioritize

Aug write up our recommendations in detail (what process should we use to accomplish this?)

Sept review final report, discuss, finalize and submit to Provost Brown -- **due by mid-September**